



The Kalon Law Firm, LLC  
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The Kalon ADR Center. Create Value, Not Conflict.

**THE LUMINIS:**  
**INSIGHTS FROM THE KALON ADR CENTER**

July, 2019

**Why You Should Arbitrate**

Voluntary arbitration is actually a kind of settlement.

Here is why I say this:

Experienced litigators who agree to arbitrate will almost always enter into an agreement with a high/low, a stipulation on admissible evidence, a stipulation on issues to be decided, and after the award is issued, the promise of a release and withdrawal of the action.

These agreements settle several issues that would be litigated at trial and also enter into high/low, which are similar to brackets in a mediation, but the parties are unwilling to continue negotiating.

And this is the reason you should arbitrate:

**You Maintain Some Control Over the Outcome of the Case**

If you decide to take a case to trial, you invite a great deal of risk: will you get your evidence in, will you lose issues you should win, and will the verdict be unacceptable and binding on your client (too high, too low, or not insured)? You also may not even get finality: your opponent might appeal (or you might have to appeal in the hopes of fixing a bad result).

And, the price you pay to have these risks is time, stress, and money.

Better to arbitrate with an acceptable agreement, where you control several issues by stipulation and have the remaining issues decided by an arbitrator of your choice.

## Want to Set Up a Mediation or Arbitration With Us?

If you have a case that you are unable to resolve, we can help you reach an agreement with your opponent, create value for your client, and close your case, avoiding the expense, time, and uncertainty of trial (a resolution method of last resort). We use Doodle to conveniently set up hearing dates and can set dates within a forty-five day window.

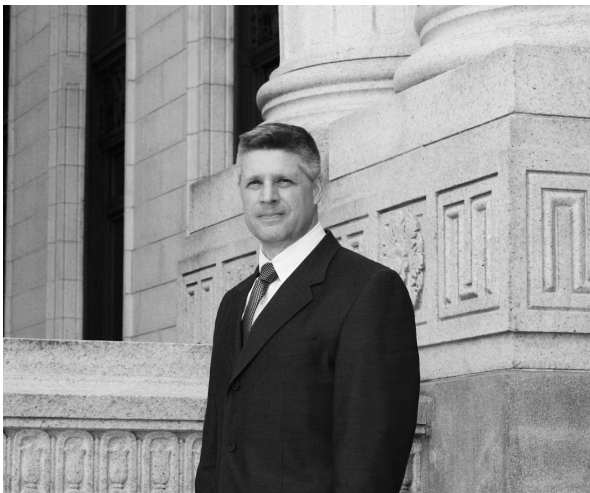
If you need a date immediately, we will work with you to make it happen.

Contact Christopher P. Kriesen at [Ckriesen@kalonlawfirm.com](mailto:Ckriesen@kalonlawfirm.com)

The Kalon ADR Center gives 10% of its revenue to a fund for graduates of the Hartford Youth Scholars to help further their education needs.

The Kalon ADR Center is recognized as one of "Hartford's Finest, 2019" by the Hartford Courant. Attorney Kriesen is recognized by Super Lawyers, 2019, in ADR.

## THE PEOPLE OF THE KALON ADR CENTER



Attorney Kriesen is the founder and principal of Kalon. He has been practicing law as a trial and appellate lawyer for over twenty-years. He completed Harvard Law School's Advanced Mediation Workshop at the Program on Negotiation. He serves as an Attorney Trial Referee, Factfinder, and Arbitrator at the Hartford Superior Court. He completed an eight-class, one-year program at the Stanford GSB. He holds a Juris Doctor from The University of Connecticut School of Law.



Demetra Turi is a member of Kalon's founding team. She manages business operations at The Kalon Law Firm. Prior

to joining the firm, she gained more than 27 years of experience at an insurance defense firm in Hartford. Her many roles there included legal assistant, IT manager, bookkeeper, and billing manager.

The information contained herein is not and should not be interpreted as a legal opinion or legal advice. This newsletter should not be used as a substitute for professional services.

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