

The Kalon ADR Center. Create Value, Not Conflict.

The Kalon Law Firm, LLC
140 Huyshope Ave.
Hartford, CT 06106
kalonlawfirm.com

THE LUMINIS:
INSIGHTS FROM THE KALON ADR CENTER

The Next Step in ADR

April, 2020

SEVEN THINGS YOUR ARBITRATOR IS PROBABLY THINKING

You may have wondered, after the arbitrator has taken his oath, as you are presenting your case, what your arbitrator is thinking as he listens. Having presided over many, many arbitrations, these are the thoughts going through my mind:

1. I'm impressed if you have submitted a well-argued, to-the-point, position statement;
2. I'm impressed if you and your opponent have stipulated to what is not in dispute and focus on what is in dispute;
3. I'm impressed by your well-ordered arbitration package;
4. I'm impressed when you are zealous, but professional and courteous;
5. I'm impressed with plaintiff's counsel when her direct examination tells her client's story;
6. I'm impressed with defendant's counsel when his cross reveals a counter-story;
7. I'm impressed when your closing gives me genuine guidance on how you think I should rule with a credible basis for that ruling.

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140 Huyshope Avenue, Suite 405 | Hartford, Connecticut 06106 | 860.249-0979



Missed an issue? No worries. They are here:

<https://kalonlawfirm.com/the-luminis/>



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THE KALON ADR CENTER
A Part of THE KALON LAW FIRM, LLC

Want to Set Up a Mediation or Arbitration With Us?

If you have a case that you are unable to resolve, we can help you reach an agreement with your opponent, create value for your client, and close your case, avoiding the expense, time, and uncertainty of trial (a resolution method of last resort). We use Doodle to conveniently set up hearing dates and can set dates within a forty-five day window.

If you need a date immediately, we will work with you to make it happen.

Contact Christopher P. Kriesen at ckriesen@kalonlawfirm.com

The Kalon ADR Center gives 5% of its revenue to a fund for graduates of the Hartford Youth Scholars to help further their education needs.

The Kalon ADR Center is recognized as one of “Hartford’s Finest, 2019” by the Hartford Courant. Attorney Kriesen is recognized by Best Lawyers, 2020 and Super Lawyers, 2019, in ADR.

THE PEOPLE OF THE KALON ADR CENTER



Attorney Kriesen is the founder and principal of Kalon. He has been practicing law as a trial and appellate lawyer for over twenty-years. He completed Harvard Law School’s Advanced Mediation Workshop at the Program on Negotiation. He serves as an Attorney Trial Referee, Factfinder, and Arbitrator at the Hartford Superior Court and Special Master at the District Court, CT. He completed an eight-class, one-year program at the Stanford GSB. He holds a Juris Doctor from The University of Connecticut School of Law. He is recognized as a Super Lawyer for ADR.



Demetra Turi is a member of Kalon’s founding team. She manages business operations at The Kalon Law Firm. Prior to joining the firm, she gained more than 27 years of experience at an insurance defense firm in Hartford. Her many roles there included legal assistant, IT manager, bookkeeper, and billing manager.

The information contained herein is not and should not be interpreted as a legal opinion or legal advice. This newsletter should not be used as a substitute for professional services.

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